

U.S. DEPARTMENT OF STATE  
U.S. EMBASSY GEORGETOWN  
Notice of Funding Opportunity (NOFO)

**Section A. Funding Opportunity Program Description**

**Assistance Instrument Type:** Grant  
**Funding Opportunity Title:** Strengthening the capacity of the Government of Guyana (GoG) to improve the transparency of the fiscal management of natural resource funds used for public infrastructure projects  
**Funding Opportunity Number:** FTIF-Guyana-FY20-0621  
**Catalog of Federal Domestic Assistance Number:** 19.662  
**Funding Amount:** \$100,000 U.S. Dollars  
**Number of Awards:** One (1)  
**Key Dates:**

1. Applications must be submitted by 11:59PM EDT on July 30, 2021.
2. Questions must be submitted by 11:59PM EDT on July 16, 2021.
3. Notification of project approval and award signing expected by September 2021.

  
**Eligibility Category:** U.S. non-profit/non-governmental organizations (NGOs) having a 501(c) (3) status with the IRS, and overseas-based non-profit/non-governmental organizations, U.S. and foreign for-profit organizations, U.S. and foreign public and private educational institutions, Public International Organizations and Governmental institutions

**Executive Summary:**

The U.S. Embassy in Georgetown, Guyana announces this Notice of Funding Opportunity (NOFO) for a project to strengthen the capacity of the Government of Guyana (GoG) to improve the transparency of the fiscal management of natural resource funds used for public infrastructure projects.

A grant for up to \$100,000 U.S. Dollars (USD) in FY 2020 Economic Support Funds (ESF) will be awarded via the Department's Fiscal Transparency Innovation Fund (FTIF). The period of performance is 12 months. Funding authority rests in the Foreign Assistance Act of 1961, as amended.

**Priority Region:** Guyana

**Contact Person:** For questions on the application and technical content please contact [WikasSA@state.gov](mailto:WikasSA@state.gov)

Please read carefully the entire solicitation package if you plan to submit an application; there are steps that you should take immediately in order to make your submissions by the deadline.

### **A.1. Background:**

Guyana, the third-poorest nation in the Western Hemisphere, sits atop a vast and largely untapped wealth of natural resources. Explosive growth in extractive industries — including an offshore discovery of at least 9 billion barrels of recoverable oil and gas reserves since 2015 — has poised Guyana for transformational development. By 2025, Guyana is on track to earn more than a billion dollars in annual revenues from its offshore production. The GoG intends to use some of its natural resources revenues to fund public infrastructure projects, particularly roads, bridges, and airports.

However, managing revenues from these natural resources for the benefit of all Guyanese has proven an immense challenge for the country's government. In spite of legislation, weak internal controls and a lack of inter-agency cooperation make the fiscal management of procurement funds susceptible to misuse and the public procurement process vulnerable to unfair dealings. In addition, the GoG does not publish certain critical fiscal and public procurement reports in a timely manner. These conditions make it challenging to have transparency, government accountability, and a complete understanding of fiscal information relevant to Guyana's natural resource fund. The IMF in its 2017 Public Investment Management Assessment noted that as public investment significantly scales up with the oil revenues, the GoG should bring its fiscal and investment management, public procurement, and project selection in line with international best practices. Recognizing the need for greater transparency and accountability in the extractive industries sector, the GoG has stated it remains committed to accountability and transparency and will remain engaged to address these challenges.

The implementing organization/firm will engage with the Audit Office of Guyana, Ministry of Natural Resources, Ministry of Legal Affairs, National Procurement and Tender Administration, and the Public Procurement Commission to improve their capacity and promote inter-agency collaboration so that the public procurement of contracts using oil sector funds would be transparently managed. Post has engaged each of these GoG agencies about these issues and they support the interventions proposed in this Concept Note. The implementers will also build the capacity of local CSOs, the private sector, and the news media to hold the GoG accountable as it undertakes projects funded with the oil revenue.

### **A.2. Program Objectives:**

The goal of the project is to strengthen the capacity of the GoG to improve the transparency of the fiscal management of natural resource funds used for public infrastructure projects. To achieve this, the project will focus on building GoG and CSO capacity with the following objectives:

**Objective 1:** Increase GoG capacity to transparently process tenders for public contracts which

are funded from the natural resources fund.

**Objective 2:** Build the capacity of civil society, private sector, and the news media to more effectively engage government and citizens in the transparent formulation and oversight of public procurement contracts and management of public procurement funds.

### **A.3. Expected Results**

Specific results could include the following:

- The GoG's capacity and skills to effectively and transparently manage public procurement funds are improved.
- The Audit Office and NPTA's capacity to submit accurate, comprehensive, reliable, and complete public procurement expenditure reports in a timely manner and available to the public is improved
- CSO, private sector, and news media capacity to effectively engage government and citizens in the transparent management of natural resources funds for public procurement as well as public procurement processes are developed and strengthened

### **A.4. Main Activities**

To achieve the goals and expected results, the program could include the following:

**Activity 1:** Consult with civil society organizations (CSO), private sector, and the National Procurement and Tender Administration (NPTA) for recommended changes to the public procurement process and the fiscal management of public procurement funds.

**Activity 2:** Engage with the Attorney General, Minister of Finance, and the Public Procurement Commission on CSO, private sector, and NPTA recommendations. Provide advice as to changes that may be necessary for Guyana to conform with international best practices and standards in public procurement.

**Activity 3:** Develop at least one manual using the CSO, private sector, and NPTA recommendations and relevant best practices consistent with problem sets and adapted to the local situation. Present the manual containing the revised fiscal management processes for the natural resources fund earmarked for public infrastructure projects and the revised public procurement process to the Attorney General, Minister of Finance, and the Public Procurement Commission.

**Activity 4:** Using the manual, train at least 80 GoG fiscal managers and public procurement officers in the best practices for fairness and transparency in public procurement.

**Activity 5:** Conduct workshops with at least 80 civil society, private sector, and news media

operatives to sensitize them about the revised fiscal management processes of the natural resources fund earmarked for public infrastructure projects and the public procurement process.

**Activity 6:** Produce and publish for public awareness at least one simplified document detailing the fiscal management processes for the natural resources fund earmarked for public infrastructure projects and the revised public procurement process.

#### **A.5. Performance Indicators**

The project should monitor and report on performance indicators that are specific, measurable, achievable, reasonable, and time-bound. Establish, where possible, performance baseline data and expected performance targets for each expected result, and include details on what sources of data will be used to document performance, how the indicators will be measured, frequency of measurement, and units of measure. Where possible, indicators should also allow for sex disaggregation. Indicators should reflect key project outputs or outcomes that reflect on the primary goals or objectives of the project and that the implementer can collect with high quality data.

Applicants must fill out the table below and insert it into the proposal document. Additional non-Department of State (DOS) indicators may be added that are relevant to the project by adding rows to the chart.

All applicable indicators should be included in the proposal and subsequent to the award, routine, periodic reporting of all indicators will be required. The implementer will be responsible for quarterly reporting on each performance indicator included in the grant as well as analysis of progress or impediments to reach indicator targets.

**The following are required indicators. Applicants are welcome to propose other indicators relevant to the primary objectives and expected results of the project.**

	<i><b>Outcome Indicators</b></i>	<i><b>Targets</b></i>
<b>1.</b>	Guyana's public procurement officers increase their ability to efficiently and transparently manage natural resources funds earmarked for public infrastructure projects and improve their capacity to tender contracts for public procurement projects	TBD
<b>2.</b>	Civil society, private sector, and news media operatives increase their knowledge of the management of the natural resources funds earmarked for public procurement projects and the process used to tender contracts for public procurement projects	TBD
<b>3.</b>	Members of the public increase their knowledge of the process used to manage the natural resources funds earmarked for public procurement projects and the process used to tender contracts for public procurement projects	TBD

**The following are suggested indicator/s for this project:**

	<i><b>Outcome Indicators</b></i>	<i><b>Targets</b></i>
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<b>Output 1.</b>	Number of GoG employees receiving USG supported training in reformed procurement process and fiscal management of procurement funds	At least 80
<b>Output 2.</b>	Number of CSO, private sector, and news media actors receiving USG supported training in the fiscal management processes of the natural resources fund and the reformed public procurement process	At least 80
<b>Output 3.</b>	Number of manuals containing reforms procedures drafted and presented for GoG stakeholder consultation to enhance GoG capacity to transparently manage public procurement funded by natural resources funds	At least 1
<b>Output 4.</b>	Number of publications for public awareness of natural resources fund fiscal management and reformed public procurement process	At least 1

The State Department takes into consideration the quality of data reported by recipients as part of the award activities, therefore applicants should be aware that recipients will be subject to data quality assessments.

## **Section B. Federal Award Information**

### **B.1. Available Funding**

Overall, grant-making authority for this project is contained in the Foreign Assistance Act of 1961, as amended. The period of performance will be 12 months. Depending on the quality of performance and other factors, additional supplemental funding may be considered to continue activities and extend the period of performance, if funds are available and U.S. Embassy Georgetown and the Recipient mutually agree.

### **Summary of Award Information**

Award Instrument:	Grant
Period of Performance	12 months
Type of Funding	FY 2020 Economic Support Funds (ESF)
Funding Amount:	\$ 100,000.00 U.S. Dollars
Number of Awards:	1
Anticipated Award Date:	September 2021
Anticipated Project Completion Date:	September 2022

**This notice is subject to availability of funding.**

### **B2. Award Management**

The successful applicant awarded under this NOFO may need to routinely collaborate with the U.S. Department of State.

The Recipient must ensure that all funds are used in a manner consistent with U.S. Government laws on the use of foreign assistance funds, including any applicable restrictions on funding.

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## **Section C. Eligibility Information**

### **C.1. Eligible Applicants**

The following organizations are eligible to apply:

- U.S. non-profit/non-governmental organizations (NGOs) having a 501(c) (3) status with the IRS
- U.S. and foreign for-profit organizations
- Overseas-based non-profit/non-governmental organizations,
- U.S. and foreign public and private educational institutions
- Public International Organizations and Governmental institutions

Technically eligible submissions are those which: 1) arrive electronically to [www.Grants.gov](http://www.Grants.gov) by the designated deadline; 2) have heeded all instructions contained in the Notice of Funding Opportunity (NOFO), including registrations and length and completeness of submission; and 3) do not violate any of the guidelines stated in the solicitation and this document.

Please see 2 CFR 200.307 for regulations regarding program income.

### **C.2. Cost Share**

Providing cost sharing, matching, or cost participation is not an eligibility requirement for this NOFO.

Please note: If cost-share is included in the budget then the recipient must maintain written records to support all allowable costs that are claimed as its contribution to cost-share, as well as costs to be paid by the Federal government. Such records are subject to audit. In the event the recipient does not meet the minimum amount of cost-sharing as stipulated in the recipient's budget, the Department of State's contribution may be reduced in proportion to the recipient's contribution.

### **C.3. Other Eligibility Requirements**

In order to be eligible to receive an award, all organizations must have a unique entity identifier (Data Universal Numbering System/DUNS number from Dun & Bradstreet), as well as a valid registration on [www.SAM.gov](http://www.SAM.gov). Please see Section D.3 for information on how to obtain these registrations.

Any applicant listed on the Excluded Parties List System (EPLS) in the System for Award Management (SAM) is not eligible to apply for an assistance award in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR, 1986 Comp., p. 189) and 12689 (3 CFR, 1989 Comp., p. 235), “Debarment and Suspension.” Additionally, no entity listed on the EPLS can participate in any activities under an award. All applicants are strongly encouraged to review the EPLS in SAM to ensure that no ineligible entity is included.

Organizations must have a commitment to equal opportunity employment practices and to non-discrimination practices with regard to beneficiaries, without regard to race, religion, ethnicity, gender, sexual orientation, or political affiliation

Organizations may only submit one application per organization. If more than one application is submitted by an organization, only the first application received will be reviewed for eligibility and funding.

## **Section D. Application and Submission Information**

Once the NOFO deadline has passed, Department of State staff may not discuss this competition with any applicant until the proposal review process has been completed.

### **D.1. Address to Request Application Package**

Applicants can find application forms and other materials needed to apply on **Grants.gov** under the announcement title and funding opportunity number provided above.

Please contact the point of contact listed on page 1 if requesting reasonable accommodations for persons with disabilities or for security reasons. Please note: reasonable accommodations do not include deadline extensions.

Please read carefully the entire announcement and follow the guidelines below before sending inquiries or submitting proposals.

### **D.2. Content and Form of Application Submission**

Any prospective applicant who has questions concerning the contents of this NOFO should submit them by email to the point of contact listed on page 1. Please refer to the funding opportunity number. Any updates about this NOFO will also be posted on [www.Grants.gov](http://www.Grants.gov).

Please follow all instructions below carefully. Proposals that do not meet the requirements of this announcement or fail to comply with the stated requirements will be ineligible.

**Application must have the following format:**

- The proposal clearly addresses the goals and objectives of this funding opportunity
- All documents are in English

- All budgets are in U.S. dollars
- All pages are numbered
- All documents are formatted to 8 ½ x 11 paper, and
- All Microsoft Word documents are single-spaced, 12 point Times New Roman font, with a minimum of 1-inch margins.

**Complete applications must include the following required documents:**

**1. Mandatory application forms that must be completed and signed:**

\*These forms are available electronically via Grants.gov.

- **SF-424 (Application for Federal Assistance – Organizations)**
- **SF-424A (Budget Information for Non-Construction Programs)**
- **SF424B (Assurances for Non-Construction programs)** *The SF-424 B is required only for those applicants who have not registered in SAM.gov or recertified their registration in SAM.gov since February 2, 2019 and completed the online representations and certifications.*
- **SF-LLL forms** *The SF-LLL is required for applicants that may engage in lobbying activities.*

**2. Summary Page:** Cover sheet stating the applicant name and organization, proposal date, program title, program period proposed start and end date, and brief purpose of the program.

**3. Table of Contents** that lists application contents and attachments.

**4. Proposal Narrative (10 pages maximum):**

**Please see the “Narrative Components” section below for details on the information to include in the proposal.** (The 10-page limit does not include the Summary Page, Table of Contents, Budget, Budget Narrative, Letter of Disclosure, Letters of Institutional Support, NICRA, Audit, CVs, Official permission letters, SF-424s, or SF-LLL forms).

**Narrative Components:** the proposal must include the following information:

**a. Executive Summary:**

This section should be a succinct one-page summary narrative that outlines the proposed program; it should include: the name and contact information for the project’s main point of contact; the project’s purpose; country of implementation; program length (dates/duration); total funding requested (indicate any sub-grants proposed); project’s goals, primary objectives and expected results (highlighting any aspects of innovation, sustainability and impact of the project); involvement or use of any NGOs or civil society organizations; and expected results and sustainability; and a one-paragraph program description. Countries of implementation are those countries or participants from countries that will receive financial or technical support as a result of this project.



**b. Organizational Capacity and Past Performance:**

This section of the application provides information about the applicant organization. It should provide a description of past and present operations, showing ability to carry out the program, including information on all previous grants from the U.S. Embassy and/or U.S. government agencies.

**c. Program Strategy:**

- Propose a clear and realistic implementation plan to significantly address the Program Objectives in Section A2.
- Describe and outline the expected and achievable results for the project, which should include those listed in Section A3.
- Describe and outline the relevant and appropriate Main Activities to accomplish the objectives and expected results, which could include those found in Section A4.

**d. Management Plan:**

- Describe the proposed management structure for this project. Include in the narrative a description of the responsibilities of all principal organizations and staff involved, reporting relationships, authority and lines of communication within and between each of these organizations.
- Recognizing that COVID-19 has limited where and when staff/participants can travel, the Recipient must also include a contingency plan should restricted travel remain through some portion of the period of performance. Contingency plans could include remote or virtual training tools.

**e. Program Partners:** List the names and type of involvement of key partner organizations and sub-awardees, if applicable.

**f. Future Funding or Sustainability:** Applicant's plan for continuing the program beyond the grant period, or the availability of other resources, if applicable.

**5. Summary Budget and Detailed Line-Item Budget:** (attached as separate documents in Microsoft Excel) that includes three [3] columns including the request to the U.S. Embassy, any cost sharing contribution, and total budget. The federal share requested must not exceed the amount of funds available under Section B of this NOFO. The summary and detailed budgets must follow OMB approved budget categories (see SF-424A for budget categories). Costs must be in U.S. dollars. Any sub-award costs should be summarized under Line F, "Contractual," with a separate, detailed line-item budget for each sub-awardee included as an additional tab within the excel workbook.

Budget Guidance and Template for New Awards (FY2021) (Attachment 1) provides additional budget guidance and a template budget applicants may use. Use of the template budget is not

required, as long as the submitted budget follows OMB budget categories. *Please note: If an applicant's budget does not follow OMB budget categories, their application will be deemed technically ineligible and will not be considered for funding.*

**6. Budget Narrative:** (attached as a separate document in Microsoft Word) that includes substantive explanations and justifications for each line item in the detailed budget spreadsheet, as well as the source and a description of all cost-share offered. For ease of review, it is recommended that applicants order the budget narrative as presented in the detailed budget. Personnel costs must include a clarification of the roles and responsibilities of all staff, base salary, and percentage of time devoted to the project. The budget narrative should support the activities described in the proposal and provide additional information that might not be readily apparent in the detailed-line item budget, not simply repeat what is represented numerically in the budget, i.e. salaries are for salaries or travel is for travel. If the budget includes sub-awards, please include a separate budget narrative for each organization. Please note that any sub-awardees must be organizations with unique entity identifier (DUNS) numbers (certain exceptions apply).

**See Section H. Other Information H1. Guidelines for Budget Narrative** for additional information.

Budget Narrative Template – Sample Format (Attachment 2) provides a sample template applicants may use.

**7. Work Plan and Project Timeline:** (attached as a separate document)

- In table format, please present a brief, one-to-two-page work plan matrix (which does count as part of the 10 pages), with a timeline including target dates for activities for the life of the agreement, which reflects the overall program approach, and objectives. The following timeline below is provided as an example.

Primary Activities, Deliverables, and/or Milestones	Q1 (range of months)	Q2 (range of months)	Q3 (range of months)	Q4 (range of months)	Q5 (range of months)	Etc.
Project Monitoring Plan	X					
XYZ Activity	X	X	X	X		
Activity 123			X	X	X	
Etc.						

**8. Letter of Disclosure** for proposed consultants/personnel (if applicable) of potential conflicts of interest, employment with a local/state/federal government.

**9. Letter(s) of Institutional Support** to indicate that your organization's leadership is providing their support of the application.

**10. NICRA:** If your organization has a Negotiated Indirect Cost Rate Agreement (NICRA) and includes NICRA charges in the budget, your latest NICRA should be included as a PDF file. This document will not be reviewed by the panelists, but rather used by project and grant staff if the submission is recommended for funding and therefore does not count against the submission page limitations. Organizations that have previously established indirect cost rates must submit timely indirect cost proposals to their cognizant agency as required by Appendix III & IV of 2 CFR 200. If indirect cost proposals have not been submitted for re-negotiation, as required, out-of-date NICRAs may not be considered. If your proposal involves subawards to organizations charging indirect costs, please submit their NICRA, if applicable.

**11. Single Audit:** a PDF file copy of your organization's most recent single audit is required, if your organization meets the threshold as defined in 2 CFR 200 Subpart F. If your organization has not had a recent single audit (within your organization's previous 3 fiscal years), you must submit your organization's most recent independent financial audit. If your organization has not had a recent single audit or financial audit, you must submit a letter from your Chief Financial Officer (or similar financial management officer) stating that no such audits have been conducted.

**12. CV or resume of key personnel** (1 page) who are proposed for the program.

- Include names, titles, roles and experience/qualifications of key personnel involved in the program. What proportion of their time will be used in support of this program?
- Note the location where key staff will be based.

**13. Official permission letters**, if required for program activities.

### **D.3. Unique entity identifier (DUNS) and System for Award Management (SAM)**

#### **Required Registrations:**

Any applicant listed on the Excluded Parties List System (EPLS) in the System for Award Management (SAM) is not eligible to apply for an assistance award in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR, 1986 Comp., p. 189) and 12689 (3 CFR, 1989 Comp., p. 235), "Debarment and Suspension." Additionally, no entity listed on the EPLS can participate in any activities under an award. All applicants are strongly encouraged to review the EPLS in SAM to ensure that no ineligible entity is included.

In addition, if the organization plans to sub-contract or sub-grant any of the funds under an award, those sub-awardees must also have a unique entity identifier (DUNS) number. (Certain exceptions apply).

All organizations applying for grants (except individuals) must obtain these registrations. All are free of charge:

- Unique entity identifier from Dun & Bradstreet (DUNS number)

- NCAGE/CAGE code
- www.SAM.gov registration

Step 1: Apply for a DUNS number and an NCAGE number (these can be completed simultaneously).

DUNS application: Organizations must have a Data Universal Numbering System (DUNS) number from Dun & Bradstreet. If your organization does not have one already, you may obtain one by calling 1-866-705-5711 or visiting <http://fedgov.dnb.com/webform>

NCAGE application: Application page here:

<https://eportal.nspa.nato.int/AC135Public/scage/CageList.aspx>

Instructions for the NCAGE application process:

<https://eportal.nspa.nato.int/AC135Public/Docs/US%20Instructions%20for%20NSPA%20NCAGE.pdf>

For NCAGE help from within the U.S., call 1-888-227-2423

For NCAGE help from outside the U.S., call 1-269-961-7766

Email NCAGE@dlis.dla.mil for any problems in getting an NCAGE code.

Step 2: After receiving the NCAGE Code, proceed to register in SAM.gov by logging onto: <https://www.sam.gov>. SAM registration must be renewed annually.

Applicants must have an active registration in SAM ([www.sam.gov](http://www.sam.gov)) prior to submitting an application, must prove a valid Unique Entity Identifier (UEI) number, formerly referred to as a DUNS number, and must continue to maintain an active SAM.gov registration with current information at all times during which it has an active Federal award or an application or plan under consideration by the U.S. government. If an organization does not have an active registration in SAM.gov prior to submitting an application, the application will be deemed ineligible. Note: The process of obtaining a SAM.gov registration may take anywhere from 4-8 weeks. Please begin your registration as early as possible.

The Unique Entity Identifier (UEI) is one of the data elements mandated by Public Law 109-282, the Federal Funding Accountability and Transparency Act (FFATA), for all Federal awards. SAM is the Federal government's primary database for complying with FFATA reporting requirements. OMB designated SAM as the central repository to facilitate applicant and recipient use of a single public website that consolidates data on all federal financial assistance. Under the law, it is mandatory to obtain a UEI number and register in SAM.

SAM requires all entities to renew their registration once a year in order to maintain an active registration status in SAM. It is the responsibility of the applicant to ensure it has an active registration in SAM and to maintain its active registration in SAM.

Please note: foreign organizations will be required to register with the NATO Support Agency (NSPA) to receive a NATO Commercial and Government Entity (NCAGE) code in order to

register in SAM. NSPA will forward your registration request to the applicable National Codification Bureau (NCB) if your organization is located in a NATO or Tier 2 Sponsored Non-NATO Nation. (As of January 2015, NATO nations included Albania, Belgium, Bulgaria, Canada, Croatia, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom, and the United States of America; and Tier 2 nations included Australia, Austria, Brazil, Finland, Israel, Republic of Korea, Malaysia, Morocco, New Zealand, Serbia, and Singapore.)

NSPA and/or the appropriate NCB forwards all NCAGE code information to all Allied Committee 135 (AC/135) nations, which as of January 2015 also included Afghanistan, Argentina, Bosnia & Herzegovina, Brunei Darussalam, Chile, Colombia, Egypt, Georgia, India, Indonesia, Japan, Jordan, Montenegro, Oman, Papua New Guinea, Peru, Saudi Arabia, South Africa, Sweden, Thailand, Republic of Macedonia, Ukraine, and the United Arab Emirates.

#### **D.4. Submission Dates and Times**

Applications are due no later than 11:59 PM Eastern Standard Time (EST) on April 30, 2021.

Applications received after the deadline will not be considered.

#### **D.5. Funding Restrictions**

The following activities and costs are not covered under this announcement:

- Construction is not an allowable activity under this award.
- Activities that appear partisan or that support individual or party electoral campaigns.
- Direct support or the appearance of direct support for any religious organization, to include repair or building of structures used for religious purposes.
- Military assistance of any kind, including weapons buy-back or rewards programs.
- Purchase of firearms, ammunition, or removal of unexploded ordnances.
- Para-police (i.e., militias, neighborhood watch, security guards) and prison-related projects. This restriction includes no funding of any secondary need in a law-enforcement organization.
- Payments for any partner government, military, or civilian government employee salary or pension.
- Duplication of services immediately available through municipal, provincial, or national government.
- Funds for market research, advertising (unless public service related to grant program), or other promotional expenses.
- Expenses made prior to the approval of a proposal or unreasonable expenditures will not be reimbursed.
- Charitable or development activities;
- Fund-raising campaigns;
- Lobbying for specific legislation or projects;

- Scientific research;
- Projects intended primarily for the growth or institutional development of the organization;
- Projects seeking funds for personal use;
- Projects that require a participation fee.

Representation by Organization Regarding a Delinquent Tax Liability or a Felony Criminal Conviction: In accordance with section 7073 of Division K of the Consolidated Appropriations Act, 2014 (Public Law 113-76) none of the funds made available by that Act may be used to enter into an assistance award with any organization that –

(1) Was “convicted of a felony criminal violation under any Federal law within the preceding 24 months, where the awarding agency has direct knowledge of the conviction, unless the agency has considered, in accordance with its procedures, that this further action is not necessary to protect the interests of the Government”; or

(2) Has any “unpaid Federal tax liability that has been assessed for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability, unless the Federal agency has considered, in accordance with its procedures, that this further action is not necessary to protect the interests of the Government.”

For the purposes of Section 7073, it is the Department of State’s policy that no award may be made to any organization covered by (1) or (2) above, unless the Procurement Executive has made a written determination that suspension or debarment is not necessary to protect the interests of the Government.

#### **D.6. Other Submission Requirements**

Applications must be submitted electronically through [www.Grants.gov](http://www.Grants.gov).

Faxed, couriered, or emailed documents will not be accepted. Reasonable accommodations may, in appropriate circumstances, be provided to applicants with disabilities or for security reasons.

Applicants must follow all formatting instructions in the applicable solicitation and these instructions.

It is the responsibility of the applicant to ensure that it has an active registration in Grants.gov and that an application has been received by the system in its entirety.

Organizations new to Grants.gov: In order to register to use Grants.gov, an organization must complete a number of steps, which include those registration requirements listed in D3. Completing all of these steps can take up to 4 weeks, especially for an international organization.

### **Section E. Application Review Information**

## **E.1. Criteria**

Each application will be evaluated and rated on the basis of the evaluation criteria outlined below. The criteria are designed to assess the quality of the application and to determine the likelihood of its success and impact. The criteria are closely related and are considered as a whole in judging the overall quality of an application. Applications will be reviewed on the basis of their fullness, coherence, clarity, and attention to detail. Points are awarded only to applications that are responsive within the context of this program announcement.

### **Project Design (30 points)**

- The applicant presents innovative ideas that will maximize the program's desired impact.
- The applicant describes how each proposed project activity will address the Program Objectives outlined in this announcement.
- The applicant acknowledges if activities similar to those proposed are already taking or have taken place previously, and provides an explanation as to how proposed new activities will not duplicate existing/recent activities.
- The applicant clearly explains why the proposed project design is feasible and articulates how potential challenges or delays to project implementation will be mitigated.

### **Achieved Results (25 points)**

- The applicant describes how the expected results will be accomplished within the timeframe of the proposed award as well as anticipated long-term impacts:
- The applicant clearly explains how they will plan and complete the required activities.
- The applicant provides realistic milestones to indicate progress toward expected results and indicators as described in the program announcement.
- The applicant explains how monitoring and evaluation activities will be carried out and who will be responsible for them.
- Analysis of applicant's selected indicators and how realistic/feasible are they to the project and what are the expected project results.
- The sustainability plan outlines how the proposed project will be sustained beyond the initial award period. Capacity development, new trainings, and any tools or methods must be sustainable and last beyond this initial investment.

### **Organizational Capacity and Record on Previous Grants (15 points)**

- The applicant demonstrates technical experience (e.g., has previously worked and/or has established contacts/partners) in the areas of fiscal management and public procurement.
- The applicant demonstrates access to local NGOs that could be mobilized to meet the unique needs of the project.
- The applicant includes letters of intent/commitment/agreement from proposed partners that detail concrete plans for partner involvement.

### **Staff and Position Specifications (15 points)**

- Pre-identified key staff members, including volunteers, demonstrate an understanding of the project and possess the technical skills appropriate for their role, including, where appropriate, experience and knowledge with fiscal management and public procurement.
- The roles and qualifications of each key person, whether staff, partner, consultant, or volunteer, are described in a biographical sketch.

#### Budget Narrative (15 points)

- The costs proposed are reasonable in relation to the proposed activities and anticipated results, which are clearly explained in the budget narrative.
- The budget provides details of calculations, including estimation methods, quantities, unit costs, and other similar quantitative detail sufficient for the calculation to be duplicated.
- The preponderance of the budget is spent on supporting the project participants/activities in country and includes costs dedicated to management, monitoring, and evaluation.
- Adequate travel costs are proposed using reasonable estimates of international and ground travel needs and costs.
- The budget demonstrates a reasonable cost per participant.

### **E.2. Review and Selection Process**

A Grants Review Committee will evaluate all eligible applications.

### **E.3. Federal Awardee Performance & Integrity Information System (FAPIIS)**

The Department of State, prior to making a Federal award with a total amount of Federal share greater than the simplified acquisition threshold, is required to review and consider any information about the applicant that is in the designated integrity and performance system accessible through SAM (currently FAPIIS) (see 41 U.S.C. 2313).

The applicant, at its option, may review information in the designated integrity and performance systems accessible through SAM and comment on any information about itself that a Federal awarding agency previously entered and is currently in the designated integrity and performance system accessible through SAM.

The Department of State will consider any comments by the applicant, in addition to the other information in the designated integrity and performance system, in making a judgment about the applicant's integrity, business ethics, and record of performance under Federal awards when completing the review of risk posed by applicants as described in §200.205 Federal awarding agency review of risk posed by applicants.

## **Section F. Federal Award Administration Information**

### **F.1. Federal Award Notices**

The grant award or cooperative agreement will be written, signed, awarded, and administered by the Grants Officer. The assistance award agreement is the authorizing document and it will be



provided to the recipient for review and signature by email. The recipient may only start incurring program expenses beginning on the start date shown on the grant award document signed by the Grants Officer.

If a proposal is selected for funding, the Department of State has no obligation to provide any additional future funding. Renewal of an award to increase funding or extend the period of performance is at the discretion of the Department of State.

Issuance of this NOFO does not constitute an award commitment on the part of the U.S. government, nor does it commit the U.S. government to pay for costs incurred in the preparation and submission of proposals. Further, the U.S. government reserves the right to reject any or all proposals received.

## **F.2. Administrative and National Policy Requirements**

Before submitting an application, applicants should review all the terms and conditions and required certifications which will apply to this award, to ensure that they will be able to comply.

These include:

- [2 CFR 25 - UNIVERSAL IDENTIFIER AND SYSTEM FOR AWARD MANAGEMENT](#)
- [2 CFR 170 - REPORTING SUBAWARD AND EXECUTIVE COMPENSATION INFORMATION](#)
- [2 CFR 175 - AWARD TERM FOR TRAFFICKING IN PERSONS](#)
- [2 CFR 182 - GOVERNMENTWIDE REQUIREMENTS FOR DRUG-FREE WORKPLACE \(FINANCIAL ASSISTANCE\)](#)
- [2 CFR 183 - NEVER CONTRACT WITH THE ENEMY](#)
- [2 CFR 600 – DEPARTMENT OF STATE REQUIREMENTS](#)
- [U.S. DEPARTMENT OF STATE STANDARD TERMS AND CONDITIONS](#)

In accordance with the Office of Management and Budget's guidance located at 2 CFR part 200, all applicable Federal laws, and relevant Executive guidance, the Department of State will review and consider applications for funding, as applicable to specific programs, pursuant to this notice of funding opportunity in accordance with the following: NOTE:

- President's September 2, 2020 memorandum, entitled *Memorandum on Reviewing Funding to State and Local Government Recipients of Federal Funds that Are Permitting Anarchy, Violence, and Destruction in American Cities*;

- *Executive Order on Protecting American Monuments, Memorials, and Statues and Combating Recent Criminal Violence* (E.O. 13933); and
- [Guidance for Grants and Agreements in Title 2 of the Code of Federal Regulations](#) (2 CFR), as updated in the Federal Register's 85 FR 49506 on August 13, 2020, particularly on:
  - Selecting recipients most likely to be successful in delivering results based on the program objectives through an objective process of evaluating Federal award applications (2 CFR part 200.205),
  - Prohibiting the purchase of certain telecommunication and video surveillance services or equipment in alignment with section 889 of the National Defense Authorization Act of 2019 (Pub. L. No. 115—232) (2 CFR part 200.216),
  - Promoting the freedom of speech and religious liberty in alignment with *Promoting Free Speech and Religious Liberty* (E.O. 13798) and *Improving Free Inquiry, Transparency, and Accountability at Colleges and Universities* (E.O. 13864) (§§ 200.300, 200.303, 200.339, and 200.341),
  - Providing a preference, to the extent permitted by law, to maximize use of goods, products, and materials produced in the United States (2 CFR part 200.322), and
  - Terminating agreements in whole or in part to the greatest extent authorized by law, if an award no longer effectuates the program goals or agency priorities (2 CFR part 200.340).

### **F.3. Payment Method:**

Request for Payment will be submitted through a SF-270. Payments shall be disbursed via EFT upon receipt of a signed SF-270 form and required reporting.

### **F.4. Reporting**

#### **Reporting Requirements:**

Recipients will, at a minimum, be required to submit quarterly Progress Reports and quarterly Financial Reports. Progress Reports will compare actual to planned performance and indicates the progress made in accomplishing each assistance award tasks/goals noted in the grant agreement and will contain analysis and summary of findings, both quantitative and qualitative, for key indicators. Financial Reports provide a means of monitoring expenditures and comparing costs incurred with progress. Failure to submit reports on time will result in payment delays.

Recipients must report immediately when a program faces unplanned delays in implementation, fails to meet program targets or milestones, or costs increase. Any changes or revisions to the approved budget require prior approval from the Grants Officer.

#### **Progress Reporting**

At minimum, it is expected that progress reports include:

- Significant activities of the period and how activities reflect progress toward achieving goals;
- Evaluation of progress on goals/objectives with quantitative and qualitative data, as appropriate;
- Any problems/challenges in implementing the project and a corrective action plan;
- Evaluation of accomplishments with quantifiable information on goals and objectives to date as available, including reporting on agreed-upon indicators;
- An update on expenditures during the reporting period; and
- Supporting documentation or products related to project activities (such as surveys, travel, etc.).
- Performance indicator results and supporting documentation;
- As applicable, Project Spotlight highlighting a significant area of progress under the grant as well as photos of implementation.

## **Final Report**

The final report will be due no later than 90 days after the end date of the award or termination of all project activities.

Additional guidance may be provided prior to the award end date.

## **Section G. Federal Awarding Agency Contacts**

If you have any questions about the grant application process, please contact [WikasSA@state.gov](mailto:WikasSA@state.gov).

### **G.1. Questions**

All questions must be submitted via email to contact listed above by April 15, 2021. The U.S. Embassy will periodically create a document of submitted questions with answers and upload it to the announcement page in Grants.gov. Prospective applicants are advised to review the announcement page in Grants.gov for any updates. Note that once the NOFO deadline has passed, DOS staff in Washington, D.C. and overseas and U.S. Embassies/Missions may not discuss this completion with applicants until the review process has been completed.

## **Section H. Other Information**

### **H.1. Guidelines for Budget Narrative**

- Personnel and Fringe Benefits: Describe the wages, salaries, and benefits of temporary or permanent staff who will be working directly for the applicant on the program, and the percentage of their time that will be spent on the program.

- **Travel:** Estimate the costs of travel and per diem for this program, for program staff, consultants or speakers, and participants/beneficiaries. If the program involves international travel, include a brief statement of justification for that travel.
- **Equipment:** Describe any machinery, furniture, or other personal property that is required for the program, which has a useful life of more than one year (or a life longer than the duration of the program), and costs at least \$5,000 per unit.
- **Supplies:** List and describe all the items and materials, including any computer devices, that are needed for the program. If an item costs more than \$5,000 per unit, then put it in the budget under Equipment.
- **Contractual:** Describe goods and services that the applicant plans to acquire through a contract with a vendor. Also describe any sub-awards to non-profit and for-profit partners that will help carry out the program activities.
- **Other Direct Costs:** Describe other costs directly associated with the program, which do not fit in the other categories. For example, shipping costs for materials and equipment or applicable taxes. All “Other” or “Miscellaneous” expenses must be itemized and explained.

*Indirect Costs:* These are costs that cannot be linked directly to the program activities, such as overhead costs needed to help keep the organization operating. If your organization has a NICRA and includes NICRA charges in the budget, attach a copy of your latest NICRA.

Organizations that have never had a NICRA may request indirect costs of 10% of the modified total direct costs

“Cost Sharing” refers to contributions from the organization or other entities other than the U.S. Embassy. It also includes in-kind contributions such as volunteers’ time and donated venues.

**Alcoholic Beverages:** Please note that award funds cannot be used for alcoholic beverages.

## **H2. Conflict of Interest**

In accordance with applicable Federal awarding agency policy, applicants must disclose in writing any potential conflict of interest to the Federal awarding agency or pass-through entity.

## **H3. Applicant Vetting**

Applicants are advised that proposals will be evaluated against the potential risk that federal funds may inadvertently be passed to the wrong hands and that funds may benefit terrorists groups or their supporters. Applicants may be asked to submit information required by DS Form 4184, Risk Analysis Information (attached to this solicitation), about their company and its principal personnel. Vetting information is also required for all sub-award performance on assistance awards identified by DOS as presenting a risk of terrorist financing. When vetting information is requested by the Grants Officer, information may be submitted on the secure web portal at: <https://ramportal.state.gov>, via Email to [RAM@state.gov](mailto:RAM@state.gov), or hardcopy to the Grants Officer.

Questions about the form may be emailed to [RAM@state.gov](mailto:RAM@state.gov). Failure to submit information when requested, or failure to pass vetting may be grounds for rejecting your proposal.

#### **H4. Marking Policy**

Applicants are advised that recipients and sub-recipients of Federal assistance awards are subject to the State Department's Marking Policy. More information on this policy can be found in Section N of the Department of State's Standard Terms and Conditions:

<https://www.state.gov/wp-content/uploads/2020/10/U.S.-Department-of-State-Standard-Terms-and-Conditions-10-21-2020-508.pdf>

#### **H5. Evaluation Policy**

Applicants are advised that recipients and sub-recipients of Federal assistance awards are subject to the Department of State Evaluation Policy. More information on this policy can be found here: <https://www.state.gov/foreign-assistance-resource-library/foreign-assistance-evaluations/>.

Further, recipient organizations are encouraged to conduct their own and/or independent evaluations on their Department of State funded programs to assess performance and outcomes.

#### **H6. Monitoring Site Visits**

A monitoring site visit, at least once during the lifetime of a grant, is required by Department of State grant policy. The site visit is conducted to gather additional information on the recipient's ability to properly implement the project, manage funds, and share substantiating document for programmatic, indicator, and financial reporting. Specifically, the site visit will involve the review of the programmatic progress (progress on activities, sub-recipient/consultant work, data quality, etc.) as well as administrative and financial management and controls.

#### **H7. Privacy Disclosure**

The Department of State understands that some information contained in applications may be considered sensitive or proprietary and will make appropriate efforts to protect such information. However, applicants are advised that the Department of State cannot guarantee that such information will not be disclosed, including pursuant to the Freedom of Information Act (FOIA) or other similar statutes.

#### **Attachments:**

Attachment 1: Budget Guidance and Template for New Awards (FY2021)

Attachment 2: Budget Narrative Template – Sample Format

## ATTACHMENT 2

### BUDGET NARRATIVE TEMPLATE – SAMPLE FORMAT

Please refer to the **Notice of Funding Opportunity** for **specific guidance and requirements**:

- Section D. Application and Submission Information, D.2. Content and Form of Application Submission, 6. Budget Narrative;
- Section E. Application Review Information, E.1. Criteria - Budget Narrative; and
- Section H. Other Information, H.1. Guidelines for Budget Narrative.

**Budget Narrative**  
**Organization's Name**  
**Project Title**  
**Project Duration**

#### A. Personnel

##### A.1 HQ-Based Personnel

**A.1.1 Project Manager, Name, etc. –**

**Unit (months or years)/Number/Amount (salary in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

**A.1.2 Project Officer, Name, etc. -**

**Unit (months or years)/Number/Amount (salary in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

##### A.2 Field Personnel

**A.2.1 Field Personnel, Name, etc. -**

**Unit (months or years)/Number/Amount (salary in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### **Subtotal Personnel:**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000

<b>Program Total</b>	<b>\$000,000</b>
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## **B. Fringe Benefits**

### **B.1 HQ-Based Personnel Fringe Benefits**

#### **B.1.1 Project Manager, Name, etc. –**

**Unit (months or years)/Number/Amount (fringe benefits in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
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Cost-Share by Applicant	\$000,000
-------------------------	-----------

<b>Program Total</b>	<b>\$000,000</b>
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#### **B.1.1 Project Officer, Name, etc. –**

**Unit (months or years)/Number/Amount (fringe benefits in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
-------------------------	-----------

Cost-Share by Applicant	\$000,000
-------------------------	-----------

<b>Program Total</b>	<b>\$000,000</b>
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### **B.2 Field Personnel Fringe Benefits**

#### **B.2.1 Field Personnel, Name, etc. -**

**Unit (months or years)/Number/Amount (fringe benefits in months or years)/Rate (% of level of effort)**

Requested Federal Funds	\$000,000
-------------------------	-----------

Cost-Share by Applicant	\$000,000
-------------------------	-----------

<b>Program Total</b>	<b>\$000,000</b>
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### **Subtotal Fringe Benefits:**

Requested Federal Funds	\$000,000
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Cost-Share by Applicant	\$000,000
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<b>Program Total</b>	<b>\$000,000</b>
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## **C. Travel**

### **C.1 International Travel**

#### **C.1.1 Mode - Traveler - From...To /RT**

**Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)**

Requested Federal Funds	\$000,000
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Cost-Share by Applicant	\$000,000
-------------------------	-----------

<b>Program Total</b>	<b>\$000,000</b>
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#### **C.1.2 Lodging**

**Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### C.1.3 Per Diem (City, Country)

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

### C.2 Country Travel

#### C.2.1 Mode - Traveler - From...To /RT

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### C.2.2 Lodging

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### C.2.3 Per Diem (City, Country)

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

### C.3 Domestic Travel

#### C.3.1 Mode - Traveler - From...To /RT

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### C.3.2 Lodging

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### C.3.3 Per Diem (City, Country)

Unit (# people)/Number (# days)/Amount (Cost)/Rate (% allocation)



Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

**Subtotal Travel:**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>

**D. Equipment (> \$5,000 per unit)**

D.1 Specify, itemize (description, e.g. generators)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

D.2 Specify, itemize (description, e.g. generators)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

**Subtotal Equipment:**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>

**E. Supplies (< \$5,000 per unit)**

E.1 Specify, itemize (description)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

E.2 Specify, itemize (description)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

**Subtotal Supplies:**

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>

## F. Contractual

### F.1 Subawards

#### F.1.1 Subrecipient (Name and general information about activities)\*

\*Detailed line-item budgets for sub-grantees should be detailed separately. **Detailed Line Item Budget for subrecipient** required.

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

### F.2 Contracts/Consultants

#### F.2.1 Contractor

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### Subtotal Contractual:

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>

## G. Construction

### G.1 X

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

#### Subtotal Construction:

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>

## H. Other Direct Costs

### H.1 Specify, itemize (e.g. Program Audit)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
Program Total	\$000,000

### H.2 Specify, itemize (e.g. Training: venue and catering)

Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000

Program Total	\$000,000
<b>Subtotal Other Direct Costs:</b>	
Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>
<b>I. Total Direct Costs</b>	
Requested Federal Funds	\$000,000
Cost-Share by Applicant	\$000,000
<b>Program Total</b>	<b>\$000,000</b>
<b>J. Indirect Costs</b>	
If Indirect Costs, please select one: NICRA % - Final, Predetermines, Provisional, Fixed OR 10% de Minimis based on MTDC. If using NICRA, please provide details and expiration information.	
<b>Program Total</b>	<b>\$000,000</b>
<b>K. Total Project Cost (Must match award amount.)</b>	
<b>Requested Federal Funds</b>	<b>\$000,000</b>
<b>Cost-Share by Applicant</b>	<b>\$000,000</b>
<b>Program Total</b>	<b>\$000,000</b>